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Dale Carnegie Training Andrew P Terranova

DALE CARNEGIE TRAINING

Dale Carnegie Training helps business professionals improve their effectiveness, resulting in positive outcomes for their companies. During performance reviews and throughout the year, "improvement areas" are noted. If improvement areas are in the soft skills arena, Dale Carnegie can help.

No matter who we are, we all have strengths and areas for improvement. Dale Carnegie Training builds on a person's strengths and has the ability to turn liabilities into assets. Famous graduates like Lee Iacocca, Warren Buffett, Mary Kay Ashe all identified areas they wanted to improve and improved them. We can do the same for your key people.

Locally, we have four full time training consultants and eight avocational (part time) instructors to help your company achieve your goals. In addition to our 3 major courses (The Dale Carnegie Course, The Sales Advantage, and Leadership Training for Managers), we offer High School programs through the 501 (c) 3 not-for-profit, Youth Character Development Foundation, and One day seminars.

The Business Improvement Workshop is a 90 minute meeting that teaches, inspires and gathers data for a business owner/manager to use in developing an annual plan for improving performance in his/her company.

321 State Workforce Development Grants are available for companies who are adding or retaining employment. Most companies qualify for this type of grant with only a few exceptions.

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