



November 2007

## **Janitronics, Inc. – Commercial Janitorial Services James D Coleman**

SCRUB-A-DUB-DUB, Jim's in your tub! - Well, not literally, but once "The Maids" return to Buffalo, I will be first in line to sign up for their service. Oh, by the way, the name of Jim's company is **JANITRONICS, INC.**, and in case you missed his BEA presentation, he's in the commercial cleaning business.

Seeing some of the equipment used nowadays in the janitorial business is almost like looking at the inside of the home of the Jetsons. Vacuum cleaners that are carried on your back, mops made out of space-age material, and not cotton rags, and just imagine your work bathroom floor actually looking "clean" and not like you dragged your garden waste over it for a month!

### **SaniGLAZE Restoration - 15% off any SaniGlaze work For BEA Members!**

Well, you can have it all through the special **SaniGLAZE** restoration process used by Janitronics. They start by cleaning years of contaminants, soil and odors from the tile and grout surface and substrata (that's the layer below the floor). Then, a permanent non-porous material is bonded to the grout surfaces and a protective shield applied to the entire surface. The result is a surface that looks "like new" and will not absorb future contamination. But, wait, it gets better:

- Completed Overnight
- No Construction Headaches
- Makes Routine Cleaning Easier & More Effective
- Clean, fresh and attractive forever!

### **Team Cleaning**

Extremely efficient cleaning "system" (Increased production by 25%), developed by Janitronics CEO and Pro-Team. Replaced "zone cleaning". Based on cleaning specialists:

- Light Duty Specialist
- Vacuum Specialist
- Restroom Specialist
- Utility Specialist

### **Clients We Specialize In Helping:**

- Medical
- Industrial
- Office Buildings
- Schools
- Colleges



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